



This local Santa Barbara Company is owned and operated by Santa Barbara resident Guy DeMangeon. *The Berry Man, Inc.* started on a shoestring in 1988, when Guy began selling sweet, succulent local strawberries out of the back of his truck. Going from restaurant to restaurant selling his berries, Guy's reputation spread. The inventory grew along with his reputation. More and more chefs were asking Guy to carry more and more items.

In 1996 Guy opened his second warehouse in San Luis Obispo. *All About Produce, Corp.* quickly became the premier local produce company offering the same excellent service that has made The Berry Man so successful.

“The Berry Man, Inc. and its affiliate currently services over 1500 food establishments through Southern Ca. Some people don't believe in the American Dream. -- The chance to work hard and become a success. “This truly is the American dream for me.

## Our people make the difference.



### *The Berry Man, Inc.* Santa Barbara

Warehouse:	20,000 sq. ft.
Temp. Controlled Rooms:	9,000 sq. ft.
Local Trucks:	16 ref truck
Drivers:	23 people
Warehouse People:	32 people
Quality Control and packing:	6 People
Purchasing Department:	3 buyers
Accounting:	5 people
Sales Department:	9 produce consultants
Customer Service:	8 people

### *All About Produce, Corp.* S.L.O.

Warehouse:	15,500 sq. ft.
Temp. Controlled Rooms:	11,000 sq. ft.
Local Trucks:	17 ref truck
Drivers:	21 people
Warehouse People:	32 people
Quality Control and packing:	3 people
Purchasing Department:	4 buyers
Accounting:	5 people
Sales Department:	7 produce consultants
Customer Service:	8 people

◆ *The Berry Man, Inc.* is locally owned and operated since 1988.  
Today *The Berry Man, Inc.* sells over 25 million dollars in produce annually to over 1500 food establishments in the Southern California area.

## MUSHROOMS

Mushrooms, #2  
Mushrooms, B/B  
Mushrooms, Medium  
Mushrooms, Jumbo  
Mushrooms, large  
Mushrooms, Oyster  
Mushrooms, Shiitake  
Shiitake #1 Medium  
Shiitake #1 Large  
Portobello  
Mushrooms, Crimini  
Mushrooms, Enoki

## HERBS & SEASONINGS

Anise (Fennel)  
Arugula, local organic  
Basil, lb=12 bunches  
Basil, 1 lb  
Basil, Opal, lb=12 bunches  
Basil, Thai  
Bay Leaves Fresh  
Chervil, local organic  
Chives, 12 bunches  
Cilantro, 30 bunches  
Cilantro, 60 bunch  
Dill, local organic  
Epazote, Organic  
Garlic, peeled  
Garlic, #2 peeled  
Garlic, Diced 5 lb jar  
Garlic, Diced 3 lb  
Garlic, Super Colossal  
Garlic, Jumbo, 30 lb  
Garlic, elephant  
Garlic Roasted  
Roasted, 12 x 8 oz Jars  
Marjoram, 12 bunches  
Mint, local organic  
Mint, top for garnish  
Oregano, local organic  
Parsley, 60 bunches  
Parsley, Italian  
Parsley Root  
Rosemary, local  
Sage, lb = 12 bunches  
Savory, 12 bunches  
Sorrel, lb=12 bunches  
Shallots, peeled  
Shallots (France), 5 lb  
Sprouts, Alfalfa, cup,  
Sprouts, Alfalfa, 1 lb  
Sprouts Daikon  
Sprouts, Onion  
Sprouts, Pea 3 lb flat  
Sprouts, Soybean, 5lb  
Sprouts, Sunflower

## BABY SPECIALTY GOURMET

Baby Artichokes  
Baby Arugula  
Baby, Baby tri-color  
Marble Potatoe  
Baby Beets, Candy (chioga)  
Baby Beets, Golden  
Baby Beets, Red  
Baby Breath, bunch  
Baby Carrots Cello  
Baby Carrots classic  
Baby Carrots, 4 x 5 lb, Classic  
Baby Carrots, 24 bunches  
Baby Carrots Peeled 2" Long  
Baby Carrots, Peeled, 4" Long  
Baby Carrots, Mixed Peeled  
Baby Carrots, Red-  
Baby Carrots, White,  
Baby Carrots, Yellow,  
Baby Carrots, Maroon,  
Baby Cauliflower  
Baby Corn  
Baby Eggplant  
Baby Fennel  
Baby Frisée  
Baby Green Oak  
Baby Leeks  
Baby Mizuna  
Baby Mustard, Red-  
Baby Red Oak  
Baby Romaine, Green,  
Baby Romaine, Red-  
Baby Romanesca  
Baby Spinach  
Baby Summer Squash, Green  
Baby Summe Squash Yellow  
Baby Sweet Peppers  
Baby Tatsoi  
Baby Turnips  
Baby Crookneck  
Baby Zucchini, 10 lb

## SIMPLY FRESH FRUIT

Honeydew Chunks  
Cataloupe Chunks  
Pineapple Chunks  
Cantaloupe Balls  
Honeydew Balls  
Watermelon Balls

## SPECIALTY GOURMET

Belgian Endive  
Belgian Endive, RED-  
Flowers, Carnations  
Flowers Edible, Mixed  
Flowers Pansies  
Flowers Nasturtium  
Flowers Marigold  
Flowers Lavende  
Flowers Orchids  
Fern  
Leaves Tea Green  
Leaves Tea Red  
Haricots Verts  
Kale, White  
Kale, purple  
Mache Lettuce  
Mustard, Green  
Palm Fronds  
Pea Shoots  
Pearl onions, white  
Pearl onions, red  
Pearl onions, yellow  
Pearl onions, peeled, red  
Pearl onions, peeled, white  
Watermelon-Radish  
Radicchio  
Salsify  
Sunchokes /Artichokes  
Jerusalem Sweet  
Mixed Lettuce,  
Ventura Mixed, 3 lb  
Tiny Mixed Greens  
Spring Mixed Lettuce  
Gourmet, Salad  
Trevisio Upland  
Cress, Hydro,  
Yellow wax beans  
Zucchini Blossoms  
Zucchini baby with Blossom 100 each

## MICRO-HERBS (one day notice)

Micro Bull's Blood  
Micro Rainbow  
Mixed, 4 oz bag  
Micro Mizuna  
Micro Amaranth  
Micro Arrugula  
Micro Celery  
Pea Shoots, Golden  
Pea Shoots Baby  
Popcorn Shoots

## RETAIL

Mushrooms, retail cello pack,  
Mushrooms, Sliced retail  
Dole Ceasar Salad  
Dole Oriental Salad  
Dole Classic Blend  
Strawberry Retail, 8 x 1 lb clam-shells  
Potatoes Retail  
Spinach Retail  
Baking Yeast  
SILPAT silicone laminated pan liner  
Posters, Large Size,  
Mesquite Charcoal  
OIL  
Oil, Vegetable Soy  
Bean, 35 lb  
Oil, Canola Salad  
Oil, Liquid Shortening, 35 lb  
Oil, Peanut Salad, 35 lb  
Oil, Corn  
Oil, Canola-Fry,  
Liquid Short  
Oil Albergo Style,  
Canola & Extra virgin  
Olive oil  
Oil, Ex. Virgin Olive "Rizzo"  
Olive Oil Extra Virgin,  
Le Roche  
Oil Agrumato, Evoo, with Lemon  
Oil Agrumato, Evoo, with Orange  
Oil Agrumato, Evoo, with Tangerine  
Oil Sesame  
DRIED  
Almonds, Slivered  
Almonds  
Chestnuts jumbo  
Hazelnut (Filberts), shelled  
Peanuts, shelled raw blanch  
Peanuts Pieces,  
Roasted N/S, 30 lb  
Pecans,  
Pine nuts  
Pistachios, shelled,  
Walnuts

## DAIRY, CHEESE & EGGS

American Swiss  
Cheese, Sliced, 120 ct  
Blue Cheese  
Brie Cheese Wheel  
Bufala, 8 oz Balls  
Bocconcini, di Bufala  
Butter, Unsalted  
Butter Chips Wrapped  
Butter, Salted  
Butter, Plugra Sweet  
Buttermilk, 1/2 Gallon  
Cheddar Cheese  
Cottage Cheesetub  
Cream Cheese  
Eggs Reddi Liquide  
Eggs Hard Boiled  
Feta Cheese, 9 lb  
Fresh Eggs, large, AA  
Fresh Eggs, Ex large,  
Fresh Eggs Medium,  
Fresh Eggs, large AA,  
Cartons 15 Dz  
Fresh Eggs, Jumbo A,  
Fresh Brown Eggs (free Range)  
Humboldt Fog  
Chevre Cheese,  
Goat Cheese  
Gorgonzola Wheel  
Cheese, lb  
Gruyere Cheese  
Half & Half, Quart  
Half & Half, Single  
Heavy Cream  
Low-fat Milk 2%  
Low-fat Milk 2%  
Margarine, Unsalted,  
Mascarpone,  
Cream Cheese  
Mixed Shredded  
Cheese  
Mozzarella Cheese  
Non-fat Milk  
Non-fat Mil  
Non-Dairy Creamer  
Parmesan Cheese  
Pepper Jack Cheese-  
Provolone Cheese  
Ricotta Cheese, 5 lb  
Romano Cheese  
Wheel, 15 lb  
Romano Cheese,  
Sour Cream  
Smoked Gouda  
Soy Milk  
Swiss Cheese

Whip Topping N/D,  
Whip Cream, Real  
Whole Milk  
Yogourt, Plain  
Yogourt, Strawberry  
Yogurt, Vanilla  
Yogurt, Plain Yogourt  
Yoplait  
WILD MUSHROOMS  
Chanterelles, fresh  
Hedgehog, fresh  
Black Trumpet  
Matsutaki  
Lobster  
Cauliflower  
Porcini  
Morels  
CULTIVATED ES  
SPECIAL  
Mixed Chef Blend-  
Pettite Shiitaki  
Doubloons  
Velvet Pioppini  
Abalone/White Elf  
TRUFFLES FRESH  
White Truffles, Oz  
Black Truffles, Oz  
TRUFFLE OILS  
Oil, White Truffle,  
Sabatino Tartufi  
Oil, Black Truffle,  
Sabatino Tartufi  
TRUFFLE SLICED  
CANS  
Cream Porcini  
POWDERS, MUSH-  
ROOM  
Porcini Powder  
Morel Powder  
Chantarelle Powder  
Huitlacoche Frozen  
Porcini Frozen  
DRY MUSHROOMS  
Black Trumpets  
Whole, Dried  
Porcini, Dried Sliced-  
Shiitaki, Dried Sliced  
Morels, Dried Whole  
Chantarelles, Dried  
Woodear Dried  
CREME FRAICHE  
Creme Fraiche  
Creme Fraiche

## Resources, Advantages and References

*The Berry Man, Inc.*

Fresh Local Produce grown right in your own backyard



By using a **local** Produce Company, you are receiving fresh, locally grown produce, right here in your own back yard. After delivering to you, our truck's head to **local** coolers and back-haul **local** produce, often the same day it is picked. Now that's fresh.



From our temperature controlled warehouse to our Refrigerated fleet, to your cooler, we keep your produce at the right temperature to ensure freshness.



Service you can depend on.  
We deliver 7 days a week 363 days a year.

The Berry Man, Inc. has been working hard to partner with many business in our community. From Hospitals, nursing homes, and schools, to all of your favorite restaurants, grocery stores, and smoothie bars.

Everyone knows The Berry Man.  
References available upon request.

[www.theberryman.com](http://www.theberryman.com)

*The Berry Man, Inc. (805) 965-3772*

*All About Produce, Corp. (805) 543 9000*

## DI NAPOLI BRAND

Diced Tomatoes in Juice  
 San Marzano Style Plum Tomatoes  
 Tomatoes Sauce  
 Peeled Tomatoes  
 Strips  
 Ground Peeled Tomatoes in Puree  
 Extra Heavy, Tomato Puree  
 Fire-Roasted, Diced Tomatoes in Juice  
 Delux Marinara Sauce,  
 Prepared Pizza Sauce w/Cheese

## SALADS - RISVOLD'S-

Deli Potatoe Salad-Country Style Potatoe W/eggs  
 Elbow Macaroni Salad  
 Italian Pasta Salad  
 Four Bean Salad  
 Carrots and Raisin Salad  
 Ambrosia Salad  
 Strawberry Parfait

## CARLA'S PASTA

Rainbow Torelini  
 Jumbo Cheese Ravioli  
 Cheese Manicotti  
 Lobster Agnolotti  
 Chicken Ravioli  
 Jumbo Round Harvest Ravioli  
 Jumbo Round  
 Mushroom Ravioli  
 Pasta Sheets  
 Grilled Vegetable Agnolotti  
 Jumbo Round Sausage Ravioli

## PESTO'S

Basil Pesto  
 Sundried Tomatoes Pesto  
 Chipotle Pesto  
 Sweet Red Pepper Pesto

## ROD'S DRESSING

1000 Island  
 Raspberry Vinaigrette  
 Buttermilk Ranch  
 Balsamic Vinegrete  
 Fat free Ranch style  
 Creamy Caesar

## TORTILLAS

Tortillas, Corn, 6" pack 3 dozen  
 Tortillas, Corn 4", 5 dozen pack  
 Tortillas, Flour, 6" pack dozen  
 Tortillas, Flour, 8" pack dozen  
 Tortillas, Flour, 10" pack dozen  
 Tortillas Flour, 12" Pack Dozen  
 Tortillas, Spinach Flour, 12"  
 Tortillas, Tomatoe Flour, 12"  
 Tortillas, Whole Wheat, 12"  
 Tortillas, Corn for Chips 10 doz  
 Tortillas, Red Corn, 5 dz pack  
 Tortillas, Blue Corn, 5 dz pack  
 Tortillas, Green Corn, 5 dz Pack  
 Sopes, 12 x 12 ea Pack  
 Masa Preparada, 5 lb  
 Masa Fina, 5 lb  
 Tortilla Chips, Already Made, 2 x 4 lb

## ITALIAN PRODUCT LIST

Capers Vita, (non-pareilles)  
 Vinegar Balsamic,  
 Vinegar Red Wine,  
 Torrevella Aged  
 Vinegar Balsmaic  
 With Fig  
 Fig Balsamic Vinegar,  
 VinegarUnio Moscatel

## MEXICAN LINE

Nopales, Diced  
 Nopales, Leaves  
 Achiote Paste  
 Corn Husk  
 Salsa Mild fresh made  
 Salsa Hot fresh made  
 Squash Zucchini  
 Mexican  
 Indian corn  
 Indian corn, baby  
 Corn stalk deco  
 Wheat Bundles  
 Scarecrow Hay  
 BalesHay Bales Large

## ASIAN PRODUCTS LIST

Asian Mixed  
 Baby Bok choy  
 Banana Leaves, Fresh  
 Banana Leaves,Frozen  
 Bean Sprouts  
 Bok Choy  
 Broccoli, Chinese  
 Chile Sauce, Garlic  
 Chili Sauce Sweet  
 Chinese Eggplant  
 Chinese Long Beans  
 Coconut Milk  
 Coconut Milk  
 Coconut Thai, Fresh & Young  
 Coconuts Dry  
 Gai Lon  
 Ginger Pickled  
 Ginger Root  
 Heart of Palm  
 Horseradish  
 Horseradish Sauce  
 Japanese Chiles  
 Kabocha Squash  
 Key Limes  
 Kieffer Limes Leaves  
 Lemon Grass  
 Lemon Leaves sea  
 Lotus Leaves each  
 Miso Red, Akamiso  
 Miso White Shiromiso  
 Opo Squash  
 Orange Blossom Water, 10 fl oz bottle  
 Pomegranate Paste  
 Sadaf  
 Quail Eggs  
 Rice Wine Vinegar  
 Root, Daikon  
 Root, Galanga  
 Root, Gobo  
 Root, Loboc  
 Root, Lotus  
 Root, Molanga  
 Root, Taro  
 Root, Yuca  
 Rose Water bottle  
 Sea Beans  
 Seaweed Salad,  
 Edamame-Wakame  
 Seaweed Salad Hijiki  
 Black  
 Seaweed Salad, Wakame Green  
 Sesame Oil  
 Shiso (Green Perilla Leaves) 10 bunch

Sugar Cane in Water  
 Sugar Cane Swizzle  
 Tamarind Paste  
 Tamarind in a Pod  
 Teriyaki Nori  
 Tofu, Extra-Firm  
 Tofu, Red (Firm)  
 Tofu, Soft (Silken)  
 Wasabi Paste  
 Waterchesnuts  
 Wraps Egg roll skins  
 Wraps Rice Paper  
 Wraps Wonton  
 Wraps Wonton Gyoza  
 Yuzu Juice, (Yuzu Shibori)

## SPECIALTY CAKES

Egg Nog Mousse Cake  
 Boston Cream Pie  
 Chocolate Symphony  
 Custom Lemonpre  
 Coconut Whiteout  
 Lemon, 10" pre-cut  
 Mocha Crunch, 10" pre-cut 14  
 Kahlua, 10" pre-cut 14  
 Custom Carrot, 10" pre-cut 14  
 German Chocolate, 10" pre-cut 14  
 Carrot, 10" pre-cut 14  
 Custom Blackout, 10" pre-cut 16  
 Blackout, 10' cut 14  
 Windmill, 10" cut 14  
 Tiramisu, 10" cut 14  
 Pumpkin Spice Cake  
 Zebra Cake10'

## CHEESECAKES

New York Cheese-cake, 10", cut 14  
 Creme Brulee Cheese-cake, cut 14  
 Cranberry Orange Cheese, 14 ct  
 Stawberry Cheese-cake, 10", cut 14  
 Dulce De Leche Cheese, cut 14  
 Mango Cheesecake, cut 14 (seasonal)  
 Chocolate Chip Cheese, 10" cut 14

## BUNDT'S

Banana Bundt (Whole)  
 Carrot Bundt (Whole)  
 Lemon Bundt (Whole)  
 Chocolate Chip Bundt

## CHAMPAGNE GOURMET DESSERTS

Champagne Princess Cake  
 Champagne Chocolate Bitter Cake  
 Champagne Raspberry Mousse Cake  
 Champagne Mango  
 Coconut Mousse Cake  
 Champagne Triple Layer Mousse Cake  
 Champagne Tiramisu Cake  
 Cappuccino Mousse Cake

## PP PREP PRECUT

1 Way, Chopped Lettuce, 5 lb bag  
 1 Way Shredded Lettuce, 5 lb bag  
 3 Way Salad, Ice-Car-Red Cab 5 lb  
 4 Way Mixed Salad, 5 lb ice/rom /car/red cab  
 Bell Pepper, Green, Diced, 5 lb bag  
 Bell Pepper, Green, Juliene, 5 lb  
 Bell Pepper, Green, Sliced, 5 lb bag  
 Bell Pepper, Red, Diced, 5lb  
 Bell Pepper, Red, Juliene, 5 lb  
 Bell Pepper, Yellow, Juliene, 5 lb  
 Bell Pepper, Yellow, Diced, 5 lb  
 Broccoli Florette, 3 lb bag  
 Broccoli Slaw, 5 lb  
 Cabbage, Green, Shredded, 5 lb  
 Cabbage, Nappa, Shredded, 5 lb  
 Cabbage, Red, California BlendCapri Blend, 5lb bag  
 Carrots, CoinedCarrots, Diced, 3/8"  
 Carrot, Juliene, 5 lb  
 Carrot, Matchsticks  
 Carrots, Shredded, 5 lb  
 Carrots, Sticks Stack-pack, 5 lb

Celery, Sticks Stack-Pack, 5 lb bag  
 Coleslaw Mixed, 5 lb  
 Country Mix, 5lb Gr Leaf/Rom  
 Cucumber Sliced, 5 lb  
 Fajita Mixed (red, gr, yell, oni), 5 lb  
 Fruit Salad Mixed, 5 lb  
 Fruit Mixed Salad, 32 lb Tub  
 Fruit Salad, (Cottage Hosp), gall  
 Grapefruit Sections, Green Beans Cleaned & Trimmed, 20 lb  
 Health Mixed, 5 lb bag  
 Italian Blend, 5lb bag  
 Jalapeno Chile, Diced, Jicama, Sticks Stack-Pack, 5 lb bag  
 Jicama Diced, 5 lb  
 Leaf Mixed red/ green, Lettuce Cobb Mixed, 5  
 Lettuce, Green Leaf, Crown  
 Moby Dick, Mixed Vegetables, 5 lb  
 Mushrooms, Sliced, 10  
 Onions Diced, 5 lb bag  
 Onion, Diced 1/4", 5  
 Onions Sliced, 1b bag  
 Onion Green,  
 Chopped, 5 lb bag  
 Onions, Juliene, 5 lb  
 Onion, Whole Peeled,  
 Onions Slab Cut, (Rings),  
 Onions Red Peeled, 4  
 Onions, Red Diced, 1/4", 5 lb  
 Onions, Red Sliced, 5 lb bag  
 Orange Sections  
 Oriental Blend, 5lb  
 Parsley, Chopped, 5 lb  
 Potatoes Yukon, Sliced 1/8", 3 x 10 lb  
 Potatoe Red Cooked Sliced, 3 x 10 lb  
 Potatoes Red, Quarters  
 Wedge Cut, 3 x 10 lb  
 Potatoes 120 ct,Wrapped for Baking  
 Potatoes, Hashbrown, 3 x 10 lb  
 Potatoes, Peeled  
 Potatoes,Red Cooked

